



## All Thanks to You

*By Meredith DeLaune*

A few weeks ago, I attended the Citywire conference in Austin, Texas. I was there representing New Perspectives and accepted an award on behalf of the firm. We were recognized as one of the top 50 fastest growing independent advisors in America. Pretty cool, huh?

This is, of course, all thanks to you, our wonderful clients! You have grown with us for years, working hard, saving diligently, and living the life of your dreams. It has been our privilege to walk this path with you, as you've taken advantage of the deeper and broader service that we have been expanding each year.

When Nancy started the firm thirty years ago, she had a vision of serving clients with the care and quality service that each individual deserved. Ryder joined her fifteen years ago, and he has carried on the tradition. Their client-centered philosophy and integrity attracted me to the company and have made my job rewarding. In fact, I now know that this philosophy is the reason we've grown. When you take care of people and help them achieve their dreams, they will send others your way.

Not only have we added more clients, but we have also added more talent to our team to help service those accounts. Dierrah joined us full-time at the beginning of this year after interning with us last year as she completed her MBA. Lindsey joined us in April as our operations and compliance manager. We are all learning from Ryder and Nancy but are also pursuing further financial education. I just passed another level of the Certified Financial Planner program and have officially reached the halfway point to achieving that credential.



You now have hundreds of options for fiduciary financial advice, and we are thankful that you chose us. We couldn't do this without you. We hope to earn your trust every day, and we hope you'll keep telling your friends and family about us!

**"Strive not to be a success, but rather to be of value." - Albert Einstein**